

The WWBR News & Views



122 S. Otsego Avenue, Gaylord, MI 49735 Phone: (989) 732-8226 Fax: (989) 732-8231
 E-mail board@waterwonderlandboard.com & mls@waterwonderlandboard.com Website: <http://www.waterwonderlandboard.com>

Issue No. 11

Professionals Dedicated to Progress

December 19, 2018

2018 Board of Directors

Roger Kopernik
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Director

BOARD STAFF

[Jeannie Rizzardi](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist



NEW MEMBER APPLICATIONS:

Melissa Frisch – Century 21 Crow Realty
 Donald LaBarre – REO Alpena
 Jean Thomas – Century 21 Crow Realty

WELCOME NEW MEMBERS:

Kelly Combs – Century 21 UpNorth
 Mark Danks - CB Schmidt Cheboygan
 Rodney Schoolcraft – REO Gaylord
 Chad Schumacher – Heritage House Realty

TRANSFERS:

Laurie Delekta to State Wide RE Hawks

DROPS:

Thomas Bencin – Century 21 UpNorth
 Jackson Bradley – Coldwell Banker Fairbairn
 Sharmaine Koenig – Heritage House Realty
 Brennen Michael – CB Schmidt Gaylord
 Patrick Craig Patterson – REO Alpena

WWBR Holiday Hours

We will be closing at 1pm Monday,
 December, 24th and December 31st.
 Closed December 25th, December
 26th, and January 1st.

The Water Wonderland Board Staff
 wishes you a very Merry Christmas &
 Happy New Year!

YOU'RE INVITED TO WWBR'S FACEBOOK GROUP

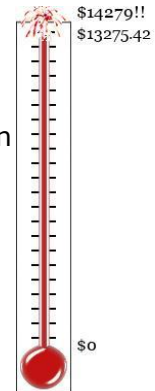
We have created a FB Group as an additional way to interact and communicate with our members. Some things to look for in our group: WWBR News & Views, Events, and various news articles from the National Association of REALTORS®, Michigan REALTORS® and other affiliated sites.

If you have a Facebook account and would like to be added to this group, please follow the 'join group' link below and request to be added. I will accept your invite request once I receive the notification. [JOIN GROUP](#)

2018 RPAC GOAL REACHED!

Our 2018 Goal was \$13,275.42. We reached \$14,279.00 with 47% participation rate. We surpassed the goal.

Thank you to all that contributed to RPAC this year.



REALTOR® RING DAY

Thank you to those who participated in REALTOR® Ring day on December 7th.



Gaylord Collected: \$616.70

Cheboygan Collected: \$338.84

Alpena Collected: \$485.10





RESIDENTIAL SOLD INFORMATION FOR NOVEMBER

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2017	2018	2017	2018	2017	2018	2017	2018
Alcona	12	7	1,332,250	714,400	111,020	102,057	51,750	61,900
Alpena	34	37	2,979,900	3,727,900	87,644	100,754	78,250	79,900
Antrim	3	4	271,500	475,000	90,500	118,750	84,500	112,000
Cheboygan	46	35	8,005,500	5,902,375	174,032	168,639	147,450	140,000
Chippewa	1	0	103,000	0	103,000	0	103,000	0
Crawford	22	18	3,032,000	2,117,520	137,818	117,640	95,000	100,750
Mackinac	3	2	689,000	191,900	229,666	95,950	190,000	95,950
Montmorency	11	15	1,039,000	3,177,500	94,454	211,833	90,000	146,900
Oscoda	25	15	2,246,300	1,871,350	89,852	124,756	75,000	59,900
Otsego	40	43	5,080,795	6,007,210	127,019	139,702	106,250	125,000
Presque Isle	18	18	2,429,900	2,323,550	134,994	129,086	114,250	90,700

November 2018 Call to Action Update:

Great News! Michigan First-Time Homebuyer Savings Account Legislation Passes Senate!

A big THANK YOU to all who participated in the "Call for Action" regarding Senate passage of the Michigan First-Time Homebuyer Savings Account legislation! Thanks to your efforts, the legislation passed unanimously in the Senate, and is headed to the Governor's desk for consideration.

Senate Bills 511 and 512

<[http://www.legislature.mi.gov/\(S\(hxadco1bql4wwrddy0ufgqbd4\)\)/mileg.aspx?page=getObject&objectName=2017-SB-0511](http://www.legislature.mi.gov/(S(hxadco1bql4wwrddy0ufgqbd4))/mileg.aspx?page=getObject&objectName=2017-SB-0511)>

Presidents Corner - Article 11

Hello fellow Realtors,

If you're reading this, you're already on a path to success. Good news on the Michigan Realtor front, The Michigan First-time Homebuyer Savings Account Legislation has passed the Senate and headed for the Governor's desk for consideration. This acts as a great pathway to homeownership in Michigan for someone in High School, College or beyond to save as a first time home buyer. This is a great example of what the Realtor Political Action Committee or RPAC is all about, helping pass legislation that benefits homeowners across the state. On the local front, the Board of Directors and the MLS Board met together to plan for 2019. The Board of Directors also welcomed Jody Vogel from Coldwell Banker Schmidt in Gaylord, who will make a great addition to the Board. Thanks Jody. Some positive things came from the meeting, one of them being, identifying a Realtor in your community to be recognized for their community service or impact they have had. We're fortunate to have a strong base across Northern Michigan of Realtors who go the extra mile to support their local community. We will highlight them in the monthly newsletter so please submit your suggestions to the board office for consideration.

board@waterwonderlandboard.com. The MLS Board also finalized the mandatory Active/With Contingencies once you have an accepted offer to take effect January 1st. The board office has received numerous calls regarding this issue and has acted on it. Once you have an accepted offer, it goes to Active W/Contingencies. The penalty is \$5 per day for the first 10 days, then \$20 per day with a cap at \$450. I am in support of this change and I believe you will be too once it goes into effect. And finally, this will be my last newsletter as your Board President. I'll try to get one more podcast out before January 1st. So take care, Merry Christmas, Happy Holidays and Happy New Year. Feel free to call anytime. - Roger Kopernik

MLS Corner

- NEW ACTIVE WITH CONTINGENCY POLICY:** If a listing has any accepted offer that has contingencies, starting January 1st, 2019, members are mandated to put listing under Active w/Contingencies. If property is not showable, members are mandated to put listing pended. Fines for not following the new policies will be as follows: A charge of \$5.00, plus \$5.00 per day fee up to the 10th day will accumulate for any listing under contract that status is not changed from active to active w/contingencies or pended, after three (3) working days time-frame of that accepted offer, excluding weekends, holidays, and postal holidays. On the 11th day the fine is \$20.00 per day. A maximum of \$450.00 will apply.
- NEW MLS RULE: "COMING SOON" status.** As of Feb 2019, all "coming soon" listings will need to be entered into the MLS under a "coming soon" status. A Pre-Marketing Addendum has been adopted and will be available in ZipForms mid-Jan 2019. Violations of this rule include suspension from the MLS and a fine not to exceed \$15,000.
- WWBR PURCHASE AGREEMENT UPDATES:** The MLS Board of Directors will be reviewing the Water Wonderland Board of Realtors Purchase Agreement at their January meeting. Looking for any changes from members that they would like to see changed on the Purchase Agreement. If you have proposed changes, please submit them to Jeannie Rizzardi at board@waterwonderlandboard.com by January 15th, 2019.
- FlexMLS Form Adds/Changes Requests:** send requests to board@waterwonderlandboard.com by Monday, February 11th, 2019. We are always accepting requests for add/changes.*